### BLT BEIRA LOGISTICS TERMINALS

### **COMPANY OVERVIEW**

Version 1.2 04.09.2018



### Who is BLT?

BLT was founded in 2012 in Mozambique as part of the J&J Group of Companies. We aim to provide high quality logistics solutions on the Beira corridor. BLT specializes in the handling of <u>fertilizers</u> and <u>high value minerals.</u>

In 2017 we expanded into **project cargo logistics** through Beira port, capitalizing on the Group's proven experience on the Beira corridor and extensive equipment availability. This competitive edge allows BLT Projects to offer clients efficient and reliable project solutions.

BLT currently offer combined warehousing space of +/-29,000m<sup>2</sup>, consisting of three warehouses with a floor space of +/- 27,100m<sup>2</sup> and a fourth warehouse of +/-1,872 m<sup>2</sup>, dedicated for minerals. Specially catering for handling and bagging of bulk fertilizers by means of 2 high quality bagging machines. We also have very efficient solutions to stripping of bulk containers by means of 2 container tippers which takes stripping capacity up to 50 TEU's per day. In addition to warehousing BLT also has 50,000m2 of logistics area for stuffing operations of minerals and other high value commodities.



### Who is BLT?

The facility is state of the art with all 4 warehouses as well as stuffing operations area under CCTV coverage.

BLT's strength lies within the synergy created between its sister companies within the J&J group. We are able to offer the most efficient supply chain all the way from vessel through to final destination (or vice versa). BLT tailor-make proven solutions that fit into the client's budget and ensure there are no hidden or unforeseen costs.



### Who is BLT?

- Established in 01 January 2012
- Part of the J&J Group of Companies.
- 800,000 tons of breakbulk cargo handled to date.
- 9,600 containers packed to date.
- Dedicated port operations team 24/7.
- Several years of experience in port operations.
- Holding current discharge record of bulk fertilizer
  of 7,266 tons in 24 hrs through Beira Port to BLT's Warehouse.
- Guaranteed discharge rates.





### **BLT Setup and Facilities**



### 4 warehouses with total capacity of +/- 29000m<sup>2</sup>

WH1 WH2 WH3 WH4 5,400m<sup>2</sup> 9,720m<sup>2</sup> 11,970m<sup>2</sup> 1,872m<sup>2</sup>



#### 50,000m<sup>2</sup> Logistics space around the warehouses

**70,000 Tons** Bulk /Bagged storage capacity **10,000 Tons** Minerals storage

Capacity

### Services - Warehousing

#### **OUR SERVICES**

All our premises are access controlled and under 24/7 CCTV surveillance to ensure maximum security of your cargo. We also utilize a high quality warehouse and packing area management system from a 3rd party provider, which enables us to update our customers with timely and accurate data.

#### WAREHOUSING

BLT currently offer combined warehousing space of +/-29,000m<sup>2</sup>, consisting of three warehouses with a floor space of +/-27,100m<sup>2</sup> and a fourth warehouse of +/-1,872 m<sup>2</sup>, dedicated for minerals.

#### STRIPPING & STUFFING

Our open logistics area in front of the warehouse provides space for about 400 TEU of full container storage at all times. The empty container storage area is designed for 80 TEU. We operate one 45 t Container handler on site (2011, Kalmar) and several smaller machines enabling us to handle empty and full containers, 1mt IBCs, bags, pallets, drums, etc.

#### WEIGHING

BLT has 2 x 22 m heavy duty weighbridges and a group axle scale installed on site. The heavy duty weighbridges are fully integrated into our warehouse management system.

### Services - Warehousing

#### DANGEROUS GOODS

We are able to handle certain 'Dangerous Goods' upon request. For us to evaluate the feasibility to handle your cargo, please provide us with all details as per the International Maritime Dangerous Goods (IMDG) Code such as the IMO class, UN Number and Packing Group.

#### OUT OF GAUGE (OOG) GOODS

BLT is also capable of handling OOG goods. Please inform us in detail about the dimensions (length x width x height), cargo weight (in metric tons) and the services required.

#### **COLLATERAL MANAGEMENT**

Our warehouse can be CMA certified. Please contact us for further details.

#### **ELECTRONIC DATA INTERCHANGE (EDI)**

Our computer system can be customized for EDI solutions. Please contact us for your requirements.

### Services - Equipment List



1 x Kalmar DRF450-60S5



1 x Container Tipper Trailer



1 x Container Tipper Trailer



1 x 2-Line Bagging Machine



1 x 2-Line Bagging Machine

### Services - Equipment List



8 x Forklift JJCC 3.0 Tons



1 x Forklift JJCC 5.0 Tons



3 x Front-End Loader Changlin



6 x Forklift JJCC 3.5 Tons



2 x 22m Weighbridge (Capacity: 70 Tons) 1 x Group Axle Scale



Psion Handheld Devices (Bar Code Readers)



















### Services - Project Cargo

#### Specialists in Break Bulk and Out of Gauge Cargo

We provide end to end project logistics and forwarding solutions from the port of Beira to multiple inland destinations in Africa.

With the experience and ability to understand the specific needs of each project, we are able to provide tailormade solutions in order to meet the special requirements for each client.

#### **Key Service sectors:**

- Mining
- Power Generation
- Oil and Gas
- Construction Machinery and Equipment
- Offshore Support



### Services - Project Cargo

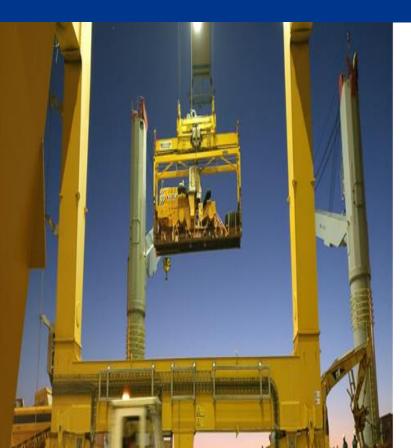
#### **Our Services Include:**

- Customs clearance and freight forwarding
- Total cargo management with advanced load
  planning solutions
- 24x7 operational support
- Dedicated port operations team for overseeing vessel discharge, cargo handling and loading
- Undercover and outdoor bonded storage facilities
- Inland transport for break bulk and general cargo
- Specialized transport for heavy and OOG cargo

- Daily loading and tracking reports
- Cargo inspection and survey reports
- Onsite cargo handling and logistics support
- Route surveys to various inland project destinations
- Network offices across various inland destinations



### Services - Project Cargo



Limitations for moving Oversize, Out of Gauge and Project Cargo through Beira include;

### Max cargo Weight: 60 Tons

Max cargo Height: 4.8m

#### Max Cargo Width: 6.2m

Current upgrades taking place on the EN6 highway from Beira to Zimbabwe, Machipanda / Forbes border will help to overcome the above limitations making it possible to move bigger, wider and heavier pieces on the Beira corridor.





### **Distance in Kilometers:**



Harare, Zimbabwe – Beira: 559 Durban: 1,711 | Dar es Salaam: 2,634

**Bulawayo, Zimbabwe - Beira: 726** Durban: 1,454 | Dar es Salaam: 3,028

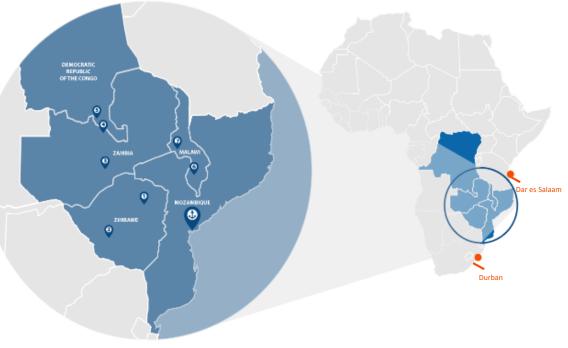
Lusaka, Zambia – Beira: 1,054 Durban: 2,380 | Dar es Salaam: 1,985

**Kitwe, Zambia – Beira: 1,370** Durban: 2,707 | Dar es Salaam: 1,951

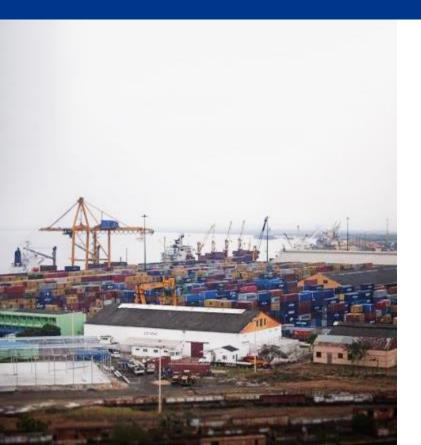
Lubumbashi, DRC – Beira: 1,600 Durban: 2,611 | Dar es Salaam: 2,290

Blantyre, Malawi – Beira: 812 Durban: 2,323 | Dar es Salaam: 2,031

Lilongwe, Malawi – Beira: 950 Durban: 2,678 | Dar es Salaam: 1,667



### Why use Beira?



Over the past years the port of Beira has become the most agile gateway to serve the **Central Mozambique, Malawi, Zambia, Eastern DRC and Zimbabwe** markets.

Beira logistics corridor has persisted in becoming the alternative for cost effective, fast and reliable transportation.

After dredging the channel and huge infrastructural investments Beira must be considered as an alternative to Durban and Dar es Salaam for shippers who need a fast, cost effective and no headache logistics solution in this part of the world to avoid congestion, escalating costs and unpredictability of nearby alternatives.

# Why use Beira?



J&J Group saw the opportunity in Beira and continues to invest in the following areas...

#### We have:

- Invested in our state of the art warehouses
- Invested in a state of the art inland container depot
- Invested in IT systems to guarantee you have full visibility of the flow of goods and the flow of information
- Invested in a state of the art, well maintained fleet with workshops in 3 countries
- Invested in people, our biggest asset, growing our number of hires by 15% in the last year.

# **BLT in Brief**









































# Thank You

### Contact Us

9

Beira Logistics Terminals, Lda. Estrada Nacional No. 6 Bairro do Vaz Beira, Mozambique



Tel: +258 23 354984



டு

www.bltmoz.com

### info@bltmoz.com

Office: Mon – Fri 07:30 – 17:30 | Sat – Sun 7:30 –12:30 Terminal: Mon – Sun 07:00 – 17:30

# **Key Contacts**

	Contact Person	<u>Position</u>	<u>Email Address</u>	<u>Tel Number</u>
	Marco Grobbelaar	Warehouse Manager	<u>marco@bltmoz.com</u>	+258843219792
10	Kanishk Jaiswal	Projects Manager	<u>kanishk@bltmoz.com</u>	+258847002704
<b>1</b>	Cristina Muchanga	Asst Warehouse Manager	<u>cristina@bltmoz.com</u>	+258843219795
	Ivan Valente	Asst Cust. Service Manage	r <u>ivan@bltmoz.com</u>	+258843117008
HI V	Ben Strooh	Packing & Ops Manager	opsmng@bltmoz.com	+258847000074
	Eder Xavier	Finance Manager	eder@bltmoz.com	+258847002499
	Jonathan Middleton	Group Warehouse CEO	jonathan@bltmoz.com	+258843219793